

# DON'T LEAVE MONEY ON THE TABLE

ValueCentric helps manufacturers ensure no money is left on the table when it comes to GPO fees and contract discounts

**40+ Medical Product customers** trust ValueCentric with their trace, rebate, & GPO reporting needs

**Experienced personnel** ensure accurate mastering to reported tracings & rebates

**Robust Master Data Management** systems backed by machine learning for improved accuracy

The Customer in this case example is a manufacturer of diagnostic tests and instrument solutions with an annual revenue of \$180 million. They manage ~350 SKUs in ValueCentric's ValueTrak platform and have agreements with 6 GPOs.

**OUR STATS**

Maintain **rosters of 100+ GPOs/IDNs**

**GOALS**

**PRIMARY GOAL**

To expose inaccurate purchasing on GPO contracts and save money on unwarranted rebate claims

**ENFORCE**

Membership requirements for GPO contract purchasing

**REDUCE**

Unwarranted discount pricing caused by inaccurate GPO membership claims

**ENSURE**

Accurate payment calculations for GPO Admin fees

**INCREASE**

Overall profitability by reducing inaccurate rebate payouts

**RESULTS**

**\$75,000** | Saved in GPO Admin Fees annually

**322%** | ROI in year 1

**\$432,500** | Rebate claim savings over 3 years

**CLICK HERE**

To learn more and ensure you aren't leaving money on the table